

Online Version

# BIZCOMPS®

Business Sale Statistics

Online Version

## What's A Business Really Worth?



**BIZCOMPS® 2024 (Online Version)**  
34TH Annual Study of Recent Small Business Sales in the US & Canada, and provides you the valuable data needed to help determine the worth of a business.

**BIZCOMPS®** is an independent, authoritative study of the multiples and terms of small business sales.

For further information see our website at: [www.bizcomps.com](http://www.bizcomps.com)

**BIZCOMPS® 2024** is an annual study of over 16,000 actual businesses sold totaling over \$3.8 billion dollars. All transactions have occurred over the last ten years. All business sales data for the entire U.S.A. and Canada is contained in one data base. A free transaction analyzer is also available. Data is available 24/7. One year's subscription is \$729.

They are compared by:

- Sales price to gross sales
- Sales price to seller's discretionary earnings
- Actual down payment versus all cash
- Rent as a percent of gross sales
- The value of furniture, fixtures and equipment
- The value of inventory at time of sale
- Percent down payment
- Number of employees
- Automatic updates from the internet
- Profit as a percent of gross sales
- Number of days to sell business
- Franchise information
- General location of business

Several interesting businesses are included in this year's study, such as: heating and air conditioning contractors, manufacturers, distributors, silk screen printing, sign manufacturers, printers, taxicab fleets, accounting services, convenience stores, travel agencies, day care centers, check cashing, donut shops, coin laundries, dry cleaners, one-hour photo labs, trucking companies, janitorial services, video rental services, etc.

This study is useful to business brokers, business appraisers, attorneys, accountants, lenders, business sellers and buyers. It has increased 12% from the previous year and is an invaluable source of comparison data.

**TO ORDER: Send your check to BIZCOMPS, P.O. Box 97757, Las Vegas, NV 89193 (702) 454-0072**

**BIZCOMPS®2024.** One year's subscription to the Bizcomps Online Data Base: \$729

A password **WILL BE SENT TO YOUR EMAIL** \_\_\_\_\_

Go to Bizcomps.com to Order Through Pay-Pal or **SEND THIS FORM** by **EMAIL** or **MAIL**, or **FAX (702) 974-4550**

NAME: \_\_\_\_\_

BUSINESS: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE: \_\_\_\_\_ COUNTRY \_\_\_\_\_

Name on card (print): \_\_\_\_\_

Card Number: \_\_\_\_\_

Exp. Date: \_\_\_\_\_  MC  Visa  AMEX

Signature: \_\_\_\_\_